Annexe D

Unit of measurement	Advantages	Disadvantages
Consultant led	 Has day-to-day contact with patients and so will have first-hand experience of patient issues; High degree of specialist clinical knowledge and good knowledge of the locality and the service itself; Trained in leadership; Has responsibility for the service; Facilitates robust Clinical Governance arrangements; Facilitates collaboration with other consultants or agencies. 	 Other staff may feel uncomfortable challenging a consultant; Arguably a poor use of available time and money on non-clinical activity.
Specialist led	 Can challenge from a different perspective; High degree of specialist clinical knowledge and good knowledge of the locality and the service itself; Easier to collaborate with consultants; Facilitates robust Clinical Governance arrangements; Cheaper than a consultant-led model. 	 May find it difficult to lead/manage consultants; Arguably a poor use of available time and money on non-clinical activity; Specialists tend to have purely clinically-focused training (i.e. not leadership) and would therefore need additional training and development.
Non-dentist led	 Time not taken from clinic; Good knowledge of NHS procedures; Time to dedicate; Means increase in clinical time as clinicians have more capacity; Cheaper; Less risk of bias towards either specialty. 	 May find it difficult to lead/manage consultants; Lack of clinical knowledge and/or experience; Lack of gravitas when dealing with clinicians or GDPs; If there is a high turnover of non-clinical staff there may be increased disruption to the service); Management but needs clinical leadership; Lack of governance.
Clinical director led	 Management time is already built into job plan; Less concentrated on specific clinical issues; High degree of specialist clinical knowledge and good knowledge of the locality and the service itself. 	 May be hindered by perception that he/she isn't a specialist or consultant; Other staff may feel uncomfortable challenging a Clinical Director; May find it difficult to lead/manage consultants; Arguably a poor use of available time and money on non-clinical activity; Financial cost (although it may be possible to share over more than one locality).